

**ABDURRAHMAN ÖZALP**

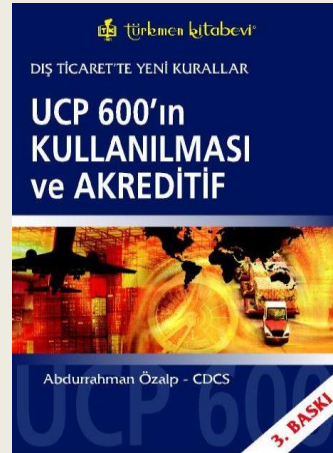
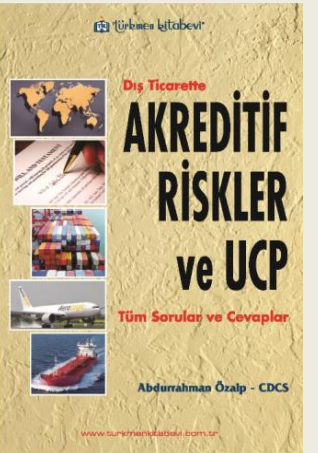
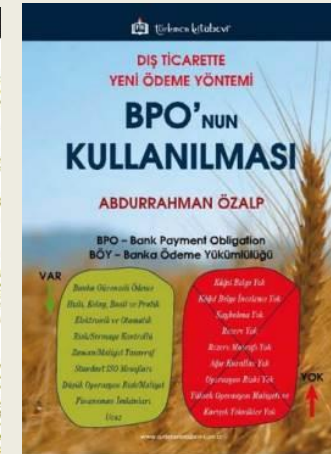
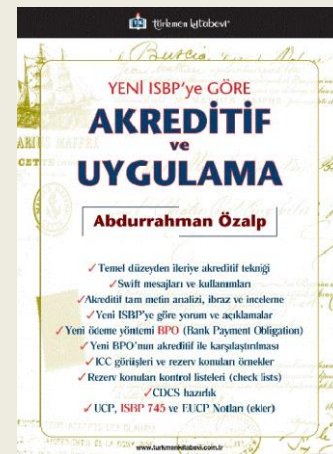
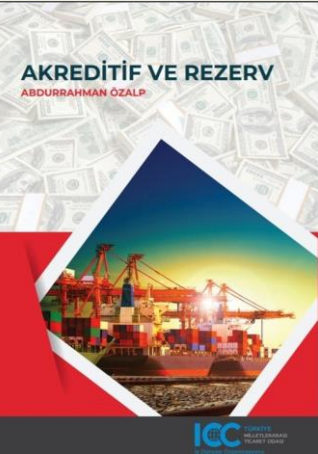
**ICC Bankacılık Komisyonu Başkanı**

**Dış Ticaret Danışmanı**

**[www.abdurrahmanozalp.com](http://www.abdurrahmanozalp.com)**

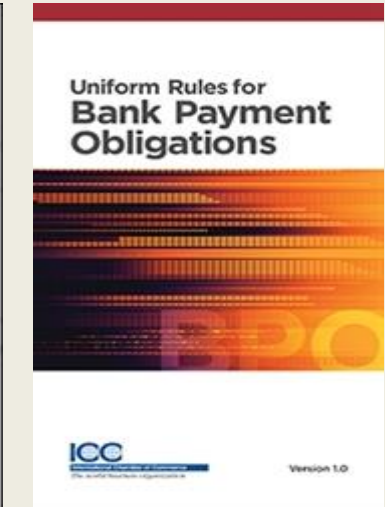
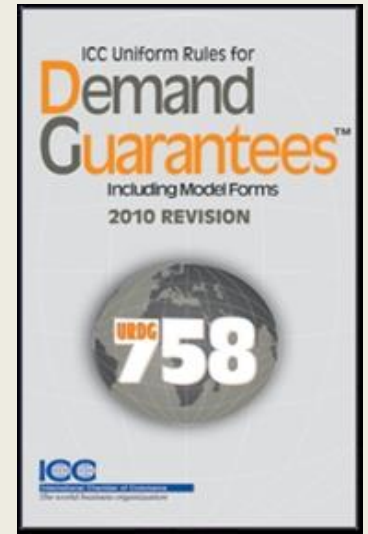
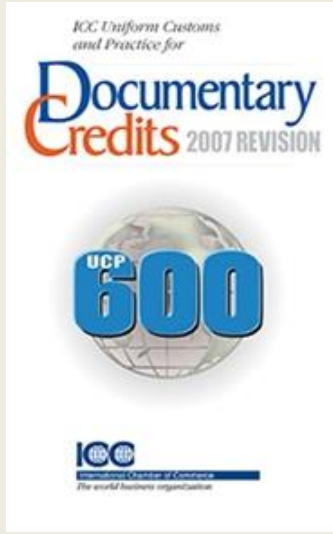
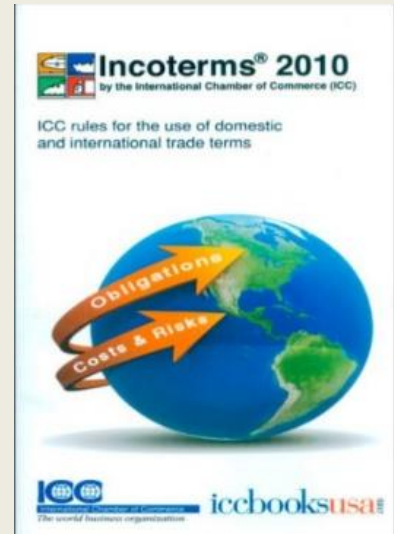
**[Abdurrahman.ozalp@gmail.com](mailto:Abdurrahman.ozalp@gmail.com)**

**Tel. 0532 2073330**





# ICC KURALLARI



YEREL MEVZUAT VE YASALAR

ULUSLARARASI ANTLAŞMA VE KONVANSİYONLAR

ICC  
INTERNATIONAL CHAMBER OF  
COMMERCE

MTO  
Milletlerarası Ticaret Odası

Dünyanın en geniş iş organizasyonudur.

1919 yılında kurulmuştur. Merkezi Paris'te dir.

100'den fazla ülkede 45 milyondan fazla şirket üyesi vardır.

Misyonu ticareti kolaylaştırmak, her yerde herkes için işlemesini sağlamaktır. Bu amaçla komisyonlar kurmuştur. Ülkelerde Milli Komiteleri vardır. Ticaret alanındaki sorunları belirler ve bunlara çözüm bulmaya çalışır.

Ticaretin kurallarını oluşturur, takibini yapar ve uyuşmazlık mercileri aracılığıyla ihtilafları çözer.

## Adres;

ICC Türkiye

TOBB

Dumlupınar Bulvarı, No:252 (Eskişehir yolu 9.Km.) 06530 ANKARA

Tel. 312 2194284-55-56-57

Fax.312 2194258

[icc-tr@info.tobb.org.tr](mailto:icc-tr@info.tobb.org.tr)

<http://icc.tobb.org.tr/iccturkiye.php>

ICC

International Chamber of Commerce

38 cours Albert 1er

75008 Paris, France

Tel: +33 1 49 53 28 28

Fax: +33 1 49 53 28 59

<http://www.iccwbo.org>

# SÖZLEŞME VE ÖDEME ŞEKLİ



SALES CONTRACT

DELIVERY TERMS

:

PAYMENT METHOD :

INCOTERMS

EXW FCA CPT

CIP DAT DDP

FAS FOB CFR

CIF

PEŞİN -

MAL MUKABİLİ -

VESAİK MUKABİLİ -

AKREDİTİF -

BPO -

IN ADVANCE

OPEN ACCOUNT

DOCUMENTARY

COLLECTION

DOCUMENTARY CREDIT (D/C)

LETTER OF CREDIT (L/C)

BANK PAYMENT OBLIGATION





Malın Yüklenmesi ve Gönderilmesi 3



SÖZLEŞME 1

ORIJINAL BELGELER (Fatura, Konşimento, Diğer Belgeler) 4

SELLER (Satıcı)

BUYER (Alıcı)

Docs

**PEŞİN ÖDEME**

PARA  
TRANSFER  
TALİMATI  
2

HAVALE  
ÖDEME



ALICININ  
BANKASI

SATICININ  
BANKASI

Hızlıdır, basit ve  
kolaydır

Banka güvencesi yoktur

Alıcının Riski Yüksek

PARA HAVALE



Malın Yüklenmesi ve Gönderilmesi 2



SELLER (Satıcı)



BUYER (Alıcı)

SÖZLEŞME 1

ORIJINAL BELGELER (Fatura, Konşimento, Diğer Belgeler) 3

Docs

**MAL MUKABILI**

PARA  
TRANSFER  
TALİMATI  
4

HAVALE  
ÖDEME



ALICININ  
BANKASI

Hızlıdır, basit ve  
kolaydır  
Banka güvencesi yoktur



SATICININ  
BANKASI

Satıcının riski yüksektir

PARANIN HAVALE EDİLMESİ



Malın Yüklenmesi ve Gönderilmesi 2



SÖZLEŞME 1

BUYER, DRAWEE  
(Alıcı)

## VESAİK MUKABİLİ

SELLER, DRAWER  
(Satıcı)

5 İHBAR

ÖDEME (D/P)  
&  
KABUL (D/A)  
6

Tahsil  
Talimatı ve  
BELGELER  
3

8 ÖDEME

ORIJINAL BELGELER (Fatura, Konşimento, Diğer Belgeler) 4

TAHSİL BANKASI  
COLLECTING BANK

SATICININ BANKASI  
SENDING BANK

PARA HAVALE & POLİÇE İADE 7

TAHSİLE POLİÇE GÖNDERME 9

VADEDE POLİÇE ÖDEME 10

Banka güvencesi yoktur, tahsil/ödeme riski vardır

# MT 700 Issue of a Documentary credit

**SENDER :** ABC BANK, SUDAN

**RECEIVER :** XYZ BANK A.Ş. ISANBUL TR

**27: Sequence of Total**

1/1

**40A: Form of Documentary Credit**

IRREVOCABLE TRANSFERABLE

**20: Documentary Credit Number**

LC 123456

**31C: Date of Issue**

Date : 05 January 2019

**40E: Applicable Rules**

UCP LATEST VERSION

**31D: Date and Place of Expiry**

Date : 30 November 2014 SUDAN

**50: Applicant**

ORGANIC FLAVOUR LIMITED COMPANY  
19 TAI SENG DRIVE, NR.04-02 SUDAN

**59: Beneficiary**

GERCEK UN SANAYI VE TICARET A.S.  
DERE SOKAK,NO:18/2 TUZLA-ISTANBUL

**32B: Currency Code, Amount**

Currency: USD

Amount : #75.000,00#

**39B: Maximum Credit Amount**

NOT EXCEEDING

**41A: Available With ...By ...**

ABCBNSGXXX  
ABC BANK LTD, SUDAN  
BY PAYMENT

**43P: Partial Shipments**

NOT ALLOWED

**43T: Transshipment**

ALLOWED

**44E: Port of Loading/Airport of Departure**

HAYDARPASA ISTANBUL TURKEY

**44F: Port of Discharge/Airport of Destination**

ANY SUDANESE PORT

**44C: Latest Date Of Shipment**

Date : 05 November 2019

**45A: Description of Goods and/or Services**

WHITE WHEAT, 100 TON ABOUT  
CIF SUDAN

**46A: Documents Required**

+ SIGNED AND DATED COMMERCIAL INVOICE IN TWO COPIES  
+ FULL SET BILL OF LADING

**47A: Additional Conditions**

+ L/C NUMBER MUST BE MARKED ON ALL DOCUMENTS.

**71B: Charges**

ALL CHARGES FOR ACCOUNT OF THE BENEFICIARY.

**48: Period for Presentation**

10 DAYS

**49: Confirmation Instructions**

WITHOUT

**78: Instructions to the Paying/Accepting/ Negotiating Bank**

UPON PRESENTATION OF COMPLY DOCUMENTS WE SHALL  
COVER AS PER INSTRUCTION OF THE PRESENTER.

**57D: 'Advise Through' Bank - Name & Address**

XYZ BANK A.Ş. ISTANBUL BRANCH, ISTANBUL TURKEY

**72: Sender To Receiver Information**

/TELEBEN/TEL:(+90 (216) 130 15 99



Malın Yüklenmesi ve Gönderilmesi



SÖZLEŞME 1

BUYER (Alıcı)  
APPLICANT  
(SUDAN)

## AKREDİTİF

Akreditif Şartları  
ICC Kuralları, UCP,  
ISBP  
ICC Görüşleri,  
DOCDEX Kararları

AKREDİTİF  
TEKLİF  
FORMU

Belge  
İnceleme

BELGELER UYGUN

ÖDEME

BELGELER UYGUN DEĞİL

RET BİLDİRİSİ

Docs

ORIJINAL BELGELER  
(Fatura, Konşimento,  
Diğer Belgeler)

SELLER (Satıcı)  
BENEFICIARY

Türkiye

AKREDİTİF  
İHBAR



AMİR BANKA  
Issuing Bank  
ABC BANK,  
SUDAN

ORIJINAL BELGELER (Fatura, Konşimento, Diğer Belgeler)

AKREDİTİF AÇILIŞI MT 700

İHBAR BANKASI  
Advising Bank  
XYZ BANK, TR

**MT700 Issue of a Documentary Credit**

31D: 31 December 20xx TURKEY

40E: UCP LATEST VERSION

50: Applicant , KALE GIDA A.S

59: Beneficiary, PINO FOOD FRANCE

32B:EUR.500.000

41A:Available with...

ABC BANK A.Ş. BY PAYMENT

45A: Description of Goods and/or Services  
BARLEY AS PER PROFORMA DD.25.11.20xx

46A: Documents Required

+SIGNED AND DATED COMMERCIAL INVOICE

+FULL SET BILL OF LADING

47A: Additional Conditions

+L/C NUMBER MUST BE ON ALL DOCUMENTS

49 : WITHOUT

# TEYİTSİZ AKREDİTİF

(Görevli Bankasız)



**BUYER (Alıcı)**  
**APPLICANT**  
**(SUDAN)**



**SELLER (Satıcı)**  
**BENEFICIARY**  
**TÜRKİYE**

**GERİ DÖNÜLMEZ ÖDEME TAAHHÜDÜ**

**ORIJINAL BELGELER**  
**(Fatura, Konşimento,**  
**Diğer Belgeler)**



**AMİR BANKA**  
**Issuing Bank**  
**ABC BANK, SUDAN**

**AKREDİTİF AÇILIŞI MT 700**

**ORIJINAL BELGELER (Fatura, Konşimento, Diğer Belgeler)**



**IHBAR BANKASI**  
**Advising Bank**  
**XYZ BANK A.Ş.**  
**İstanbul, TR**

**MT700** Issue of a Documentary Credit  
31D: 31 December 20xx TURKEY

41A: Available with...  
ABC BANK SUDAN BY PAYMENT

49: WITHOUT

**Belge İnceleme ve  
ibrazı karşılama yeri**

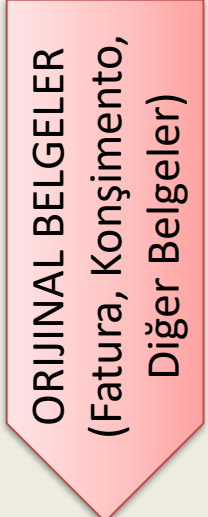
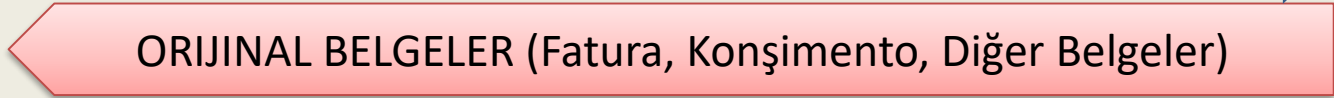


**BUYER (Alıcı)**  
**APPLICANT**  
**(SUDAN)**

# TEYİTLİ AKREDİTİF



**SELLER (Satıcı)**  
**BENEFICIARY**  
**Türkiye**



**AMİR BANKA**  
**Issuing Bank**  
**ABC BANK, Sudan**

**MT700** Issue of a Documentary Credit  
31D: 31 December 20xx TURKEY

41A: Available with...  
XYZ BANK A.Ş. BY PAYMENT

49: **CONFIRM**

**TEYİT BANKASI**  
**Confirming bank**  
**XYZ BANK, Istanbul, TR**

Belge inceleme ve  
ibrazı karşılama yeri

Belge inceleme ve  
ibrazı karşılama yeri

SWIFT MT 700  
AKREDİTİF METNİ

ABDURRAHMAN ÖZALP



A DOCUMENTARY CREDIT IN SWIFT MT 700 FORMAT

Message Output Reference : 1404 180101 ABCBNSDXXX

Correspondent Input Reference: 1304 180101 XYZTR2BISXXX

----- Message Header-----

Swift OUTPUT : FIN 700 Issue of a Documentary Credit

Sender : ABCBNSDXXX

ABC BANK LTD, SUDAN, SUDAN

Receiver: XYZTRISXXX

XYZ BANK A.S. ISTANBUL BRANCH, TURKEY

MUR : TDLL 180101 67213741

----- Message Text -----

27: Sequence of Total

1/1

40A: Form of Documentary Credit

IRREVOCABLE TRANSFERABLE

20: Documentary Credit Number

LC 123456

31C: Date of Issue

Date : 05 January 20xx

40E: Applicable Rules

UCP LATEST VERSION

\*\*

31D: Date and Place of Expiry

Date : 30 November 20xx SUDAN

50: Applicant

ORGANIC FLAVOUR LIMITED COMPANY

19 Tai Seng Drive,

Nr.04 -02, SUDAN,

Tel: +249 6788 0201, Fax.+249 6788 0203

59: Beneficiary

GERCEK UN SANAYI VE TICARET A.S.

SARAY MAHALLESİ, DERE SOKAK,NO:18/2

34959 TUZLA-ISTANBUL

TEL.+90 216 1124349, FAX.+90 216 9991125

32B: Currency Code, Amount

Currency: USD

Amount : #12.000,#

39A: Maximum Credit Amount

10/10

41A: Available With ...By ...

ABCBNSGXXX

ABC BANK LTD, SUDAN

BY PAYMENT

43P: Partial Shipments

\*\*\*

NOT ALLOWED

43T: Transhipment

\*\*\*

\*\*\*

PROHIBITED

44E: Port of Loading/Airport of Departure

\*\*\*

HAYDARPASA ISTANBUL TURKEY

44F: Port of Discharge/Airport of Destination

\*\*\*

SUDAN PORT (SD PZU)

44C: Latest Date Of Shipment

Date : 05 November 20xx

\*\*\*

45A: Description of Goods and/or Services

WHITE BARLEY

\*\*\*

100 TON ABOUT

\*\*\*

US \$120 / TON

CIF SUDAN (INCOTERMS 2010)

## 46A: Documents Required

- + SIGNED AND DATED COMMERCIAL INVOICE IN TWO COPIES CERTIFYING THAT GOODS ARE IN ACCORDANCE WITH PROFORMA INVOICE NO.071017 DATED 15 OCT. 2019.
- + PACKING LIST 1 ORIGINAL 2 FOLDS
- + COPIES OF WEIGHT CERTIFICATE IN TWO FOLDS
- + INSPECTION CERTIFICATE IN DUPLICATE ORIGINALS
- + QUALITY CERTIFICATE EVIDENCING THAT BARLEY IS FIRST QUALITY SIGNED BY SGS COMPANY
- + FULL SET CLEAN SHIPPED CLEAN ON BOARD BILLS OF LADING ISSUED TO ORDER BLANK ENDORSED MARKED FREIGHT PREPAID NOTIFY THE APPLICANT.
- + PHOTOCOPY OF FAX WHICH SENT TO NR.+249 6788 0203 SHOWING THE SHIPPING DETAILS INCLUDING VESSEL AND PORT NAME, ON BOARD AND ETA DATE.
- + INSURANCE POLICY ISSUED OR ENDORSED TO THE ORDER OF ISSUING BANK COVERING INSTITUTE CARGO CLAUSES(A) PLUS WAR AND STRIKE, MARKED PREMIUM PAID, IRRESPECTIVE OF PERCENTAGE.

## 47A: Additional Conditions

- + BAGS MUST BE MARKED AS “WHITE BARLEY” IN BLUE INK
- + ORIGIN MUST BE TURKEY
- + L/C NUMBER MUST BE MARKED ON THE INVOICE.
- + REIMBURSING BANK CHARGES ARE FOR ACCOUNT OF THE CLAIMING BANK.
- + A HANDLING FEE OF USD 95.00 WILL BE DEDUCTED FROM THE PROCEEDS OF EACH PRESENTATION OF DISCREPANT DOCUMENTS.
- + IF ANY INFORMATION ON ANY DOCUMENTS IN BREACH OF UN, EU, UK OR ANY OTHER INTERNATIONAL OR LOCAL DESIGNATION AND/OR LIST MAY NOT BE PROCESSED BY US.



## 71B: Charges

ALL BANKING CHARGES OUTSIDE SUDAN ARE FOR  
THE ACCOUNT OF THE BENEFICIARY.

## 48: Period for Presentation

10 DAYS

## 49: Confirmation Instructions

WITHOUT

78: Instructions to the Paying/Accepting/ Negotiating Bank

ALL DOCUMENTS TO BE FORWARDED TO ABC BANK, ORCHARD ROAD,  
NO: 25/A SUDAN BY DHL COURIER IN TWO LOT.

UPON PRESENTATION OF COMPLY DOCUMENTS AT OUR COUNTERS WE SHALL  
COVER AS PER INSTRUCTION OF THE PRESENTER.

57D: 'Advise Through' Bank - Name & Address

XYZ BANK A.Ş. TUZLA BRANCH, ISTANBUL TURKEY

72: Sender To Receiver Information

/TELEBEN/TEL:(90.216)1304 15 99

//FAX.(216) 3041 22 99

//KINDLY ACKNOWLEDGE RECEIPT.

